

# **Assisted Living Home Financial Analysis**

for

## **ABC Assisted Living Home**

located at

**123 Maple Lane**

**Phoenix, AZ 85040**

Prepared by



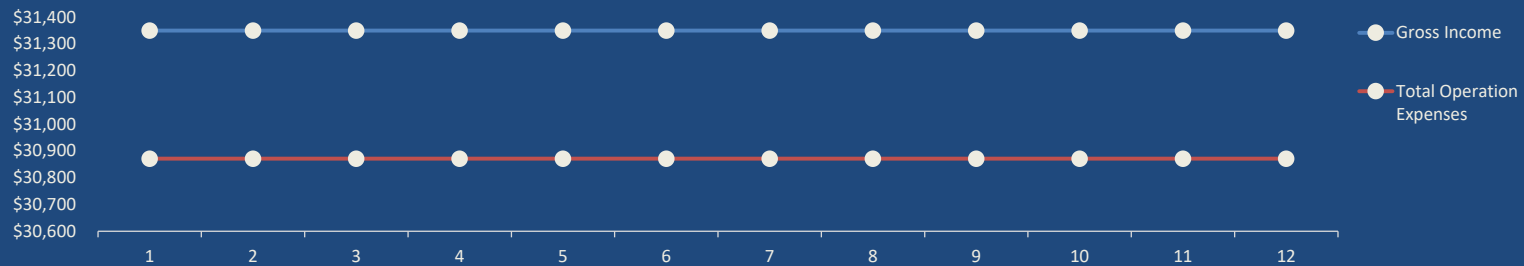
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# 2021

## PROFORMA SUMMARY STATEMENT Sample 10 Bed Assisted Living Home

NET INCOME

# \$5,743



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Income From Operations	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$100,343
Interest Income (Expense)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Income Before Income Taxes	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$5,743
Income Tax Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Income	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$479	\$5,743
Gross Profit Margin	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.53%	1.38%

2021

PROFORMA - OPERATION EXPENSES  
Sample 10 Bed Assisted Living Home

Operation Expenses	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Salaries & Wages	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$22,370	\$268,445
Depreciation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Rent / Debt Service	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Groceries \$6.17/Day	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$1,851	\$22,212
Utilities	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$9,600
Cable/Internet/Phone	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,400
Insurance	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$3,000
Pest Control	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Maintenance	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Marketing	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Supplies	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Placement Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Licensing	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other 2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-
<b>Total Operation Expenses</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$30,871</b>	<b>\$315,457</b>
Labor Target, 40% of Income	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$13,200.00	\$158,400.00

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PROFORMA - REVENUE  
Sample 10 Bed Assisted Living Home

Revenue	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Resident 1 - Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 2 - Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 3 - Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 4 - Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 5 - Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 6 - Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 7 - Semi Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 8 - Semi Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 9 - Semi Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Resident 10 - Semi Private	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$3,300	\$39,600
Net Sales	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$33,000	\$396,000
Vacancy - 5%	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$1,650)	(\$19,800)
Gross Income	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$31,350	\$415,800
Average RR	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	\$3,300.00	

# 2021

## PROFORMA - REVENUE TARGETS

### Sample 10 Bed Assisted Living Home

		Level 1		Level 2		Level 3	
Rm 1	1	\$3,000	\$3,000	\$3,500	\$3,500	\$4,000	\$4,000
Rm 2	1	\$3,000	\$3,000	\$3,500	\$3,500	\$4,000	\$4,000
Rm 3	1	\$3,000	\$3,000	\$3,500	\$3,500	\$4,000	\$4,000
Rm 4 Bd 1	1	\$2,500	\$2,500	\$3,000	\$3,000	\$3,500	\$3,500
Rm 4 Bd 2	1	\$2,500	\$2,500	\$3,000	\$3,000	\$3,500	\$3,500
Rm 5 Bd 1	1	\$2,500	\$2,500	\$3,000	\$3,000	\$3,500	\$3,500
Rm 5 Bd 2	1	\$2,500	\$2,500	\$3,000	\$3,000	\$3,500	\$3,500
Rm 6	1	\$2,800	\$2,800	\$3,200	\$3,200	\$3,700	\$3,700
Rm 7	1	\$2,800	\$2,800	\$3,200	\$3,200	\$3,700	\$3,700
Rm 8	1	\$2,800	\$2,800	\$3,200	\$3,200	\$3,700	\$3,700
RR Average		\$2,740		\$3,210		\$3,710	
Extended		\$27,400		\$32,100		\$37,100	

# Weekly Labor Cost

Period Start Date :

Staff	Sun 03	Mon 04	Tue 05	Wed 06	Thu 07	Fri 08	Sat 09
Caregiver 1 \$583.2   36 / 40	6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver				
Caregiver 2 \$583.2   36 / 40				6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver	
Caregiver 3 \$194.4   12 / 40							6:00 AM - 6:00 PM Caregiver
Caregiver 4 \$194.4   12 / 40							6:00 AM - 6:00 PM Caregiver
Caregiver 5 \$583.2   36 / 40	6:00 PM - 6:00 AM Caregiver	6:00 PM - 6:00 AM Caregiver	6:00 PM - 6:00 AM Caregiver				
Caregiver 6 \$583.2   36 / 40				6:00 PM - 6:00 AM Caregiver	6:00 PM - 6:00 AM Caregiver	6:00 PM - 6:00 AM Caregiver	
Caregiver 7 \$583.2   36 / 40	6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver				
Caregiver 8 \$583.2   36 / 40				6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver	6:00 AM - 6:00 PM Caregiver	
Caregiver 9 \$194.4   12 / 40							6:00 PM - 6:00 AM Caregiver
Manager \$1080   40 / 40	7:00 AM - 3:00 PM Manager	7:00 AM - 3:00 PM Manager	7:00 AM - 3:00 PM Manager	7:00 AM - 3:00 PM Manager	7:00 AM - 3:00 PM Manager		
292 / 400 hours	44.00	44.00	44.00	44.00	44.00	36.00	36.00
\$5,162.40	\$799.20	\$799.20	\$799.20	\$799.20	\$799.20	\$583.20	\$583.20

This template worksheet is protected to prevent accidental deletion of the underlying formulas. To add new employees, copy the two rows associated with the first employee, insert two rows before any other employee, and paste the rows into the two rows you just created.

## Assisted Living Home Shift Data

Shift	Starts	Ends	Paid Hrs
7:00 AM - 3:00 PM	7:00 AM	3:00 PM	8
6:00 AM - 6:00 PM	6:00 AM	6:00 PM	12
6:00 PM - 6:00 AM	6:00 PM	6:00 AM	12
7:00 AM - 11:00 AM	7:00 AM	11:00 AM	4
4:00 PM - 8:00 PM	4:00 PM	8:00 PM	4
11:00 AM - 3:00 PM	11:00 AM	3:00 PM	4
3:00 PM - 7:00 PM	3:00 PM	7:00 PM	4
7:00 PM - 11:00 PM	7:00 PM	11:00 PM	4
11:00 PM - 3:00 AM	11:00 PM	3:00 AM	4
3:00 AM - 7:00 AM	3:00 AM	7:00 AM	4

Shift Types
Manager
Caregiver
Assistant Caregiver
Manager Designee
Meal Prep
Admin

## Employee Data

Employee	Hourly Burden Rate	Overtime Limit	40 Hr Cost
Caregiver 1	\$16.20	40	\$648.00
Caregiver 2	\$16.20	40	\$648.00
Caregiver 3	\$16.20	40	\$648.00
Caregiver 4	\$16.20	40	\$648.00
Caregiver 5	\$16.20	40	\$648.00
Caregiver 6	\$16.20	40	\$648.00
Caregiver 7	\$16.20	40	\$648.00
Caregiver 8	\$16.20	40	\$648.00
Caregiver 9	\$16.20	40	\$648.00
Manager	\$27.00	40	\$1,080.00
Owner	\$0.00	40	\$0.00

### Instructions:

When adding a new employee, add them after the first entry, but before the last entry.